



Spade Infotech

DEVELOPING AI POWERED ENTERPRISE SOFTWARE
SOLUTIONS



About Us

**From Idea to Developing
Scalable Intelligent
Custom Software – We do
it All**

**Long term International
and domestic clients**

**Developed enterprise
applications in domains
like Insurance, Retail,
Healthcare,
Manufacturing , Edtech,
Energy, HRtech, Sports**

**Built solutions – AI/Gen
AI/ML powered solutions,
Cloud enabled, SAAS,
Web and Mobile
Applications, Dashboards,
Reports**

What We Do

**Develop Custom AI/ML
powered Web
Applications**

**Partners with Odoo ERP.
Specializes in setup,
implementation,
customization, third
party integrations,
training and support**

**Mobile applications for
Play store and App store
from Design to Publishing**

**Data Analytics
Applications, Dashboards**

**AI / Gen AI / ML
solutions**

**Sales and Field teams in-
house Product for SMEs
called SalesMo available
on App store and Play
store**

Technology Stacks We Work With

Backend Technologies

- Java/J2EE
- Python
- AI / Gen AI / ML
- Microsoft .Net Technologies
- Node JS / Express JS
- PHP / Wordpress

UI Technologies

- Angular
- React JS
- Javascript
- Typescript
- HTML/CSS/ Bootstrap
- UI/UX design

DataBases

- Oracle
- Postgres SQL
- Microsoft SQL
- MySQL
- MongoDB
- Cosmos DB
- BigQuery-GCP
- Snowflake
- Vector DB

Mobile App

- Ionic
- Xamarin
- React Native

Cloud Platforms

- AWS
- GCP
- Microsoft Azure
- Private Data Centers

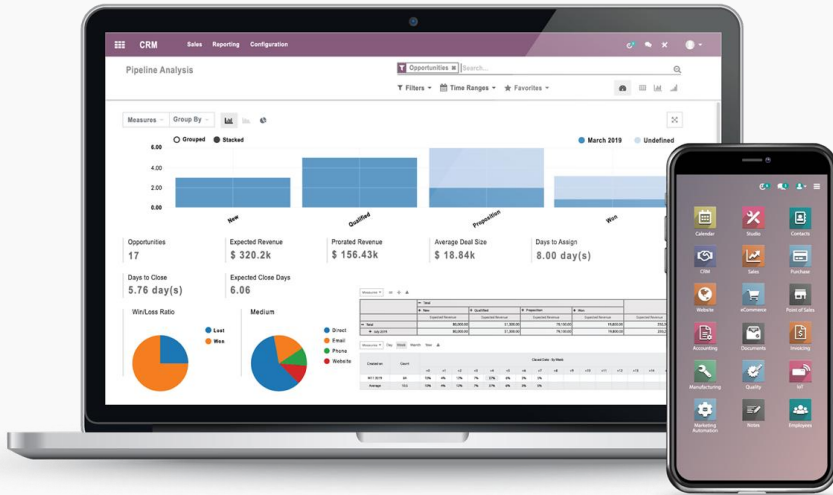
Odoo ERP Solution

All-in-one business management software

Full-featured and very **customizable** ERP solution

One app for one need among a broad app store

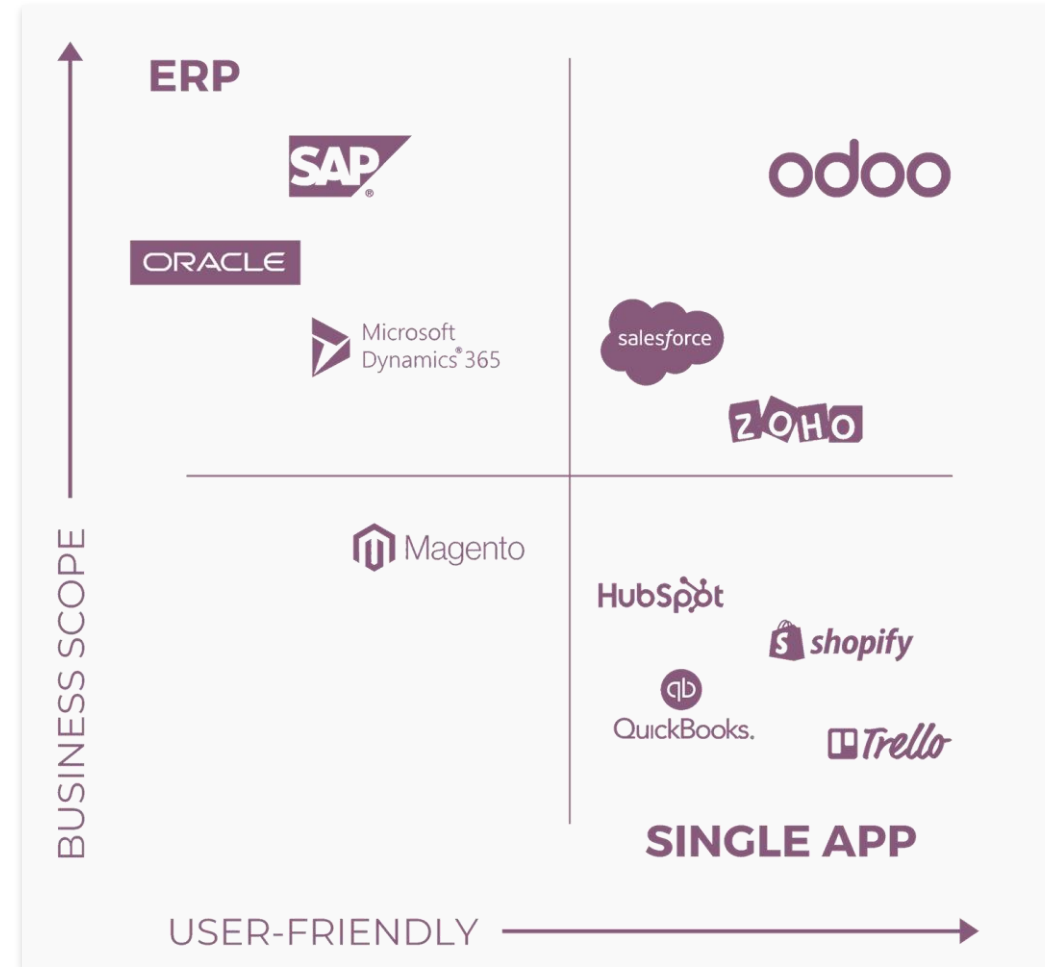
Leading suite with **integrated and automated** apps



Odoo Positioning

Intuitive software that solves the traditional conflicting choice between the need for a **large business coverage** and a **user-friendly** solution.

Odoo is a **flexible solution** that evolves as your business grows: add more apps and customize your database whenever you want according to your needs.



Odoo Apps Available for One Price

FINANCE

Accounting
Invoicing
Expenses
Spreadsheet (BI)
Documents
Sign

HUMAN RESOURCES

Employees
Recruitment
Time Off
Appraisals
Referrals
Fleet

SALES

CRM
Sales
Point of Sale - Shop
Point of Sale - Restaurant
Subscriptions
Rental

MARKETING

Social Marketing
Email Marketing
SMS Marketing
Events
Marketing Automation
Surveys

WEBSITES

Website Builder
eCommerce
Blog
Forum
Live Chat
eLearning

SERVICES

Project
Timesheets
Field Service
Helpdesk
Planning
Appointments

INVENTORY & MRP

Inventory
Manufacturing
PLM
Purchase
Maintenance
Quality

PRODUCTIVITY

Discuss
Approvals
IoT
VoIP
Knowledge
WhatsApp **New!**

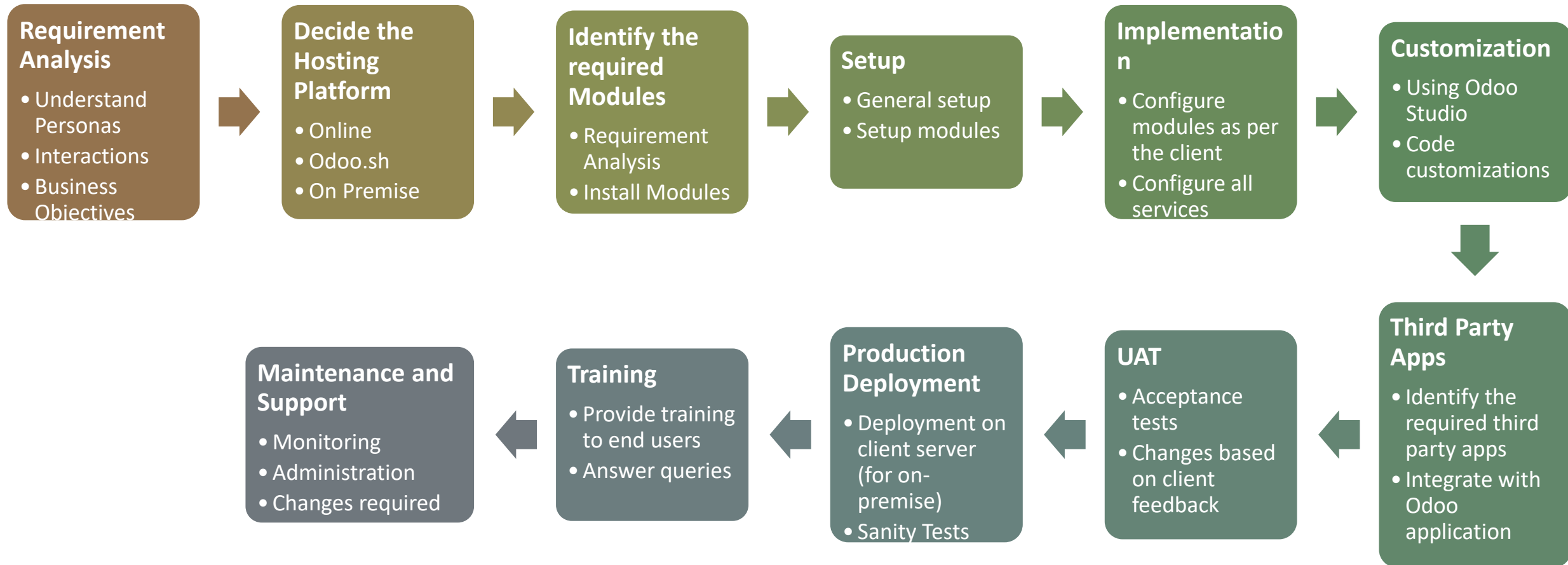
Hosting Platform Options

Type	SAAS	Odoo.Sh	On-Premise
Standard apps	V	V	V
Specific dev	X	V	V
Third party apps	X	V	V
Cloud	V	V	X
Pricing	FREE	# workers (60€) # Storage (0.8€) Shared/dedicated (500€) Staging Env. (15€)	Customer

Comparison of Hosting Platforms

	Odoo Online	On-Premises	Odoo.sh
Quick and easy setup	✓		✓
Easy maintenance of certified apps	✓		✓
Guaranteed 99.9% uptime	✓		✓
Automated backups	✓		✓
Email server	✓		✓
Odoo certified apps	✓	✓	✓
Third-party apps		✓	✓
Server Control		✓	✓
Built in developer and sysadmin tools	NA		✓

Odoo Implementation Process



Project Implementation

**Decide Hosting
platform**

**Standard /Custom
Plan for Odoo
Licenses**

**No. of Odoo
licenses to buy**

**Odoo Apps
required to start
the
implementation**

**Third party app
integrations**

**Customizations
required using
Odoo Studio**

**Code
Customizations**

Pricing

Determining factors in pricing



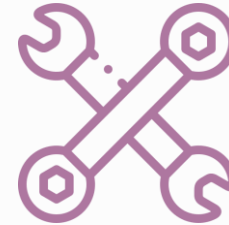
Hosting



Odoo Enterprise
License



Implementing
Services



Maintenance,
Upgrade &
Support



Pricing

PRICING

Task	Cost (INR)
Implementation Cost	To be decided based on the project requirements
Maintenance, upgrade and support Cost	
Odoo License	As per actuals (bill to be raised by Odoo and paid directly to them). INR 890 / user / month for first year and INR 1150 / user/ month from second year https://www.odoo.com/pricing
Hosting	Online/Odoo.sh/On-Premise (On Premise hosting is INR 40,000 annually per year)
Third-party applications from Odoo app store	Cost as per actuals https://apps.odoo.com/apps

CASE STUDY 1 – Prabhaat Global Industries Ltd

Client Name : Prabhaat Global Industries Ltd

Industry : Fertilizer Manufacturing and Distribution

Solution Scope : Procurement, Inventory, Purchase, Manufacturing, Logistics, Accounting, Reporting and third party apps integration

Odoo Hosting Type : On-Premise

Solution Implemented

Procurement, Inventory and Store Operations

- **Requisition Flow**

Custom internal requisition model built for Production and Store teams to request items.

Auto/Manual conversion of approved requests into RFQs by Purchase team.

- **GIN Before GRN**

Introduced a **Gate In Entry (GIN)** module to capture vehicle & seal details before Goods Receipt (GRN).

GRN validation is restricted until GIN is approved. 3 level of inventory checkin is done before adding to stock

Quality Control Workflow

- Various Customized Quality control points for inbound inventory and produced material

Manufacturing

- Configured **BoMs, Work Centers, and Routing**
- Created **Job Work POs and Internal Manufacturing Orders**

CASE STUDY 1 – Prabhat Fertilizers and Chemical Works

Sales and Order Fulfillment

- **SalesMO Integration**
API Integration with third party app **SalesMO** app to auto-import confirmed sales orders into Odoo.
- **Creating and confirming Sales Order**
- **Creating Tax Invoice**
- **Managing payments and partial payments**
- **Managing full and partial dispatch against orders**
- Built a **Delivery Vehicle Management** module to assign trucks to multiple orders with:
 - Customer-wise delivery info
 - Vehicle, driver & route details

Accounting

- Complete accounting setup including bank integrations, GST, E-Invoicing etc

Business Outcomes

- Complete end to end automation through Odoo and integrated external applications for all data available on single platform.
- Real time analytics and reports available for various departments for quick actionable tasks and decision making.

CASE STUDY 2 – Vivacite

Client Name : Vivacite

Industry : Kohler and Tostem Distributor

Solution Scope : CRM, Sales, Purchase, Inventory

Odoo Hosting Type: Online

Solution Implemented

CRM

- Managed Leads/Enquiries
- Managed followups
- Setup reminders
- Managed quotations

Product & Vendor Management

- Bulk Product Upload with images, pricing and taxes. Manage pricelists for various types of customers
- RFQ, comparing RFQs, placing order through Purchase Order

CASE STUDY 2 – Vivacite

Inventory & Purchase

- Managed Purchase Orders and Vendor bills
- Managed incoming and outgoing inventory
- Managed returns

Orders, Delivery & Invoice

- Create Orders
- Managed deliveries
- Create Invoices
- Manage credit, debit notes

Report & PDF Customization

- Tailored PDFs as per client's requirements
- Setup reports for quick analysis

Multi company, multiple warehouses and users management

CASE STUDY 3 - NCBJ

Client Name : NCBJ Jewellers, Kolkata

Industry : Jeweller (Retail & Custom)

Solution Scope : CRM Customization, Customer Engagement Automation, Reporting

Odoo Hosting Type : Online

Solution Implemented

CRM Customizations

- Added custom fields like: DOB, Anniversary, Community, Age, Product Interests, NIP Start/End linking this with Contacts
- Designed a Interest & Return section with dropdowns by product category (Diamond, Gold, Jadau, Polki, Bullion)
- Created a reference tab for multi-reference handling per lead

Automation Rules & Scheduled Actions

- Birthday Email Automation
- Monthly NIP Reminder Emails
- Duplicate Phone Validation
- Auto-populate Contact Info from Lead (Address, Mobile, DOB, etc.)

CASE STUDY 3 - NCBJ

Reporting Enhancements

- Built custom product-category-wise reports with filters like: Buyer's Age, City, State, Community, Purpose, RTD Status, Salesperson
- Added Birthday Month & Anniversary Month filter
- Created menu for custom reporting dashboards with pivot/table views

System Integrations

Integrated modules: **WhatsApp, Email Marketing, Survey, Social Media**

Business Outcomes

360° View of Leads: Sales team gained deep insights into customer interests, background, and buying behavior

Automated Engagement: Birthday, anniversary, and NIP email triggers helped drive repeat visits and loyalty

Improved Retention: Duplicate phone validation + recurring communication = fewer missed follow-ups

Actionable Insights: Custom dashboards allowed the team to segment and track performance more accurately

Our Top Indian Customers



Our Top International Customers



Top Insurance company
of Saudi Arabia



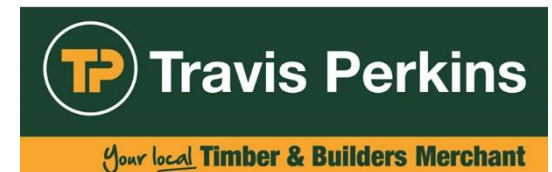
DELIVER VALUE FROM BIG DATA
US Based Big Data and Cloud Analytics Company



Worldwide provider of payment technology and software
solutions



Transforming ecommerce into actionable
insights



Thank You